



THE BENEFITS OF SLOW MOBILITY.

AN APPLICATION OF CONTINGENT VALUATION METHOD

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STRUCTURE

- ✓ **Aim of the work**
- ✓ The CdM project
- ✓ Data and Methodology
- ✓ Descriptive statistics
- ✓ CVM results
- ✓ Conclusions

AIM OF THE WORK

Investigating the benefits of a slow mobility infrastructure (bike & pedestrian path) called "Cammino dei Monaci" in the Southern neighbourhoods of Milan



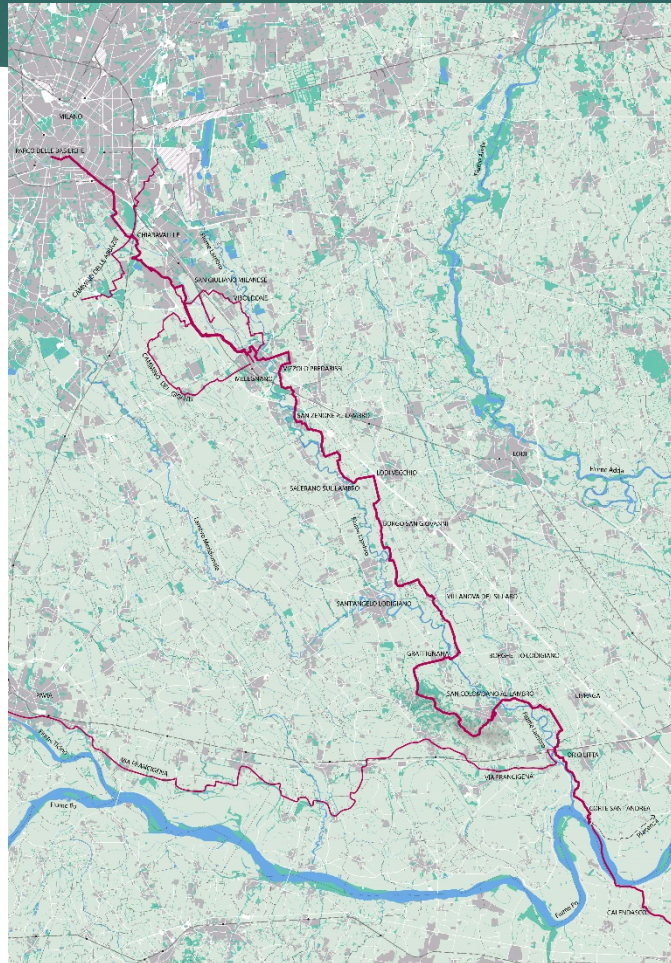
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Cammino dei Monaci

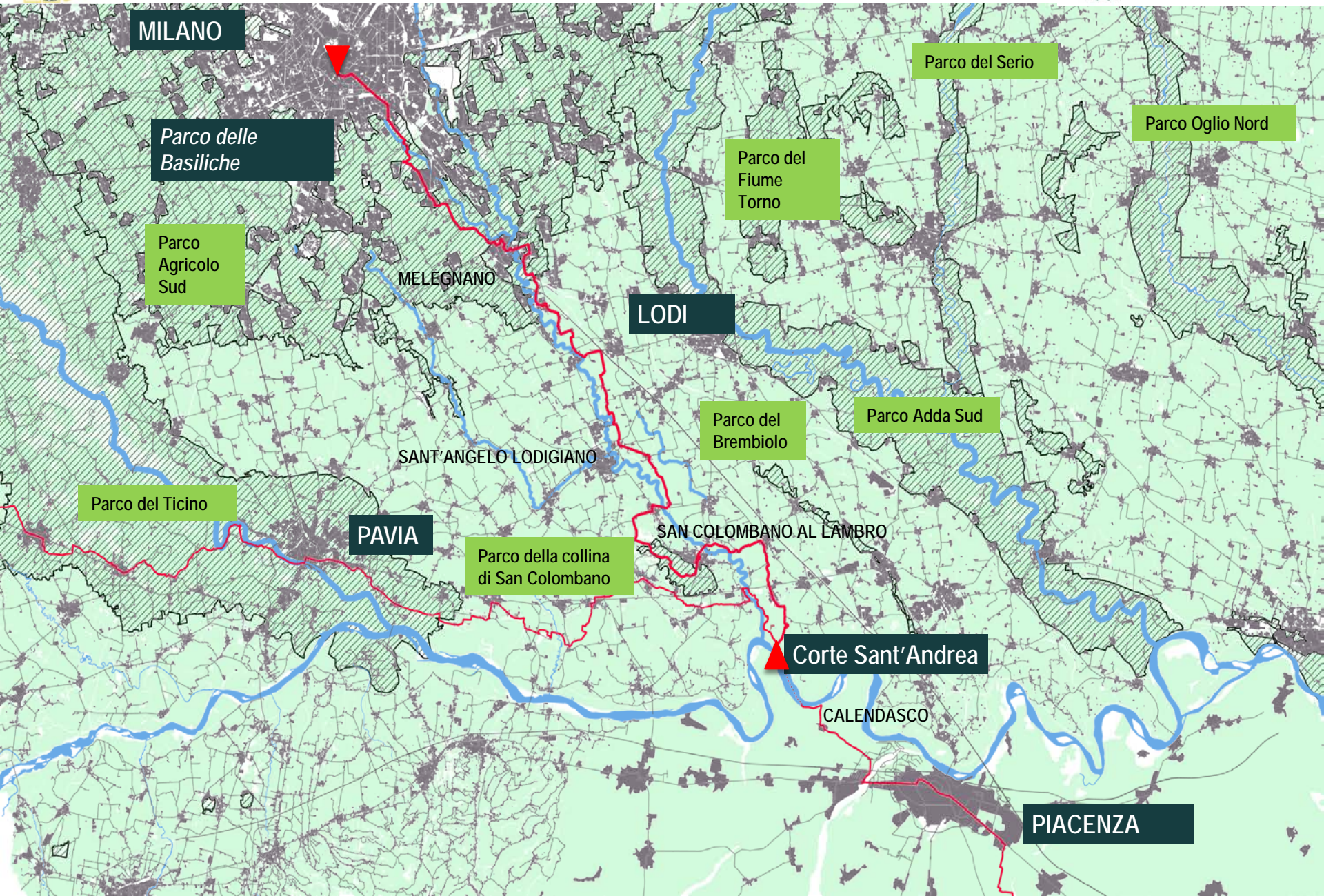
Physical infrastructure:
bike and pedestrian lane

Approximately 67,2
km from Milan to
Calendasco (PC)

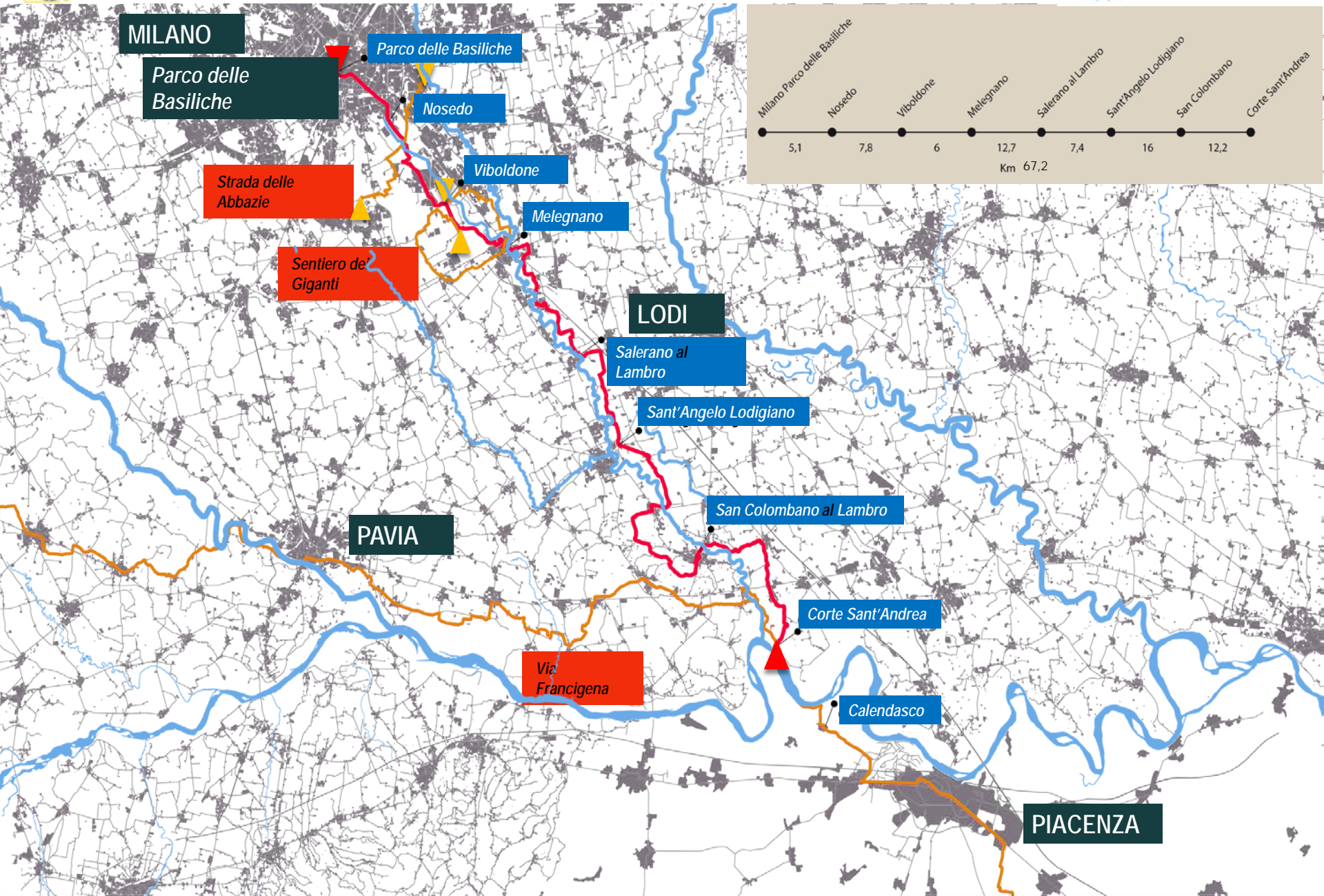


Network infrastructure:
tourism and connectivity

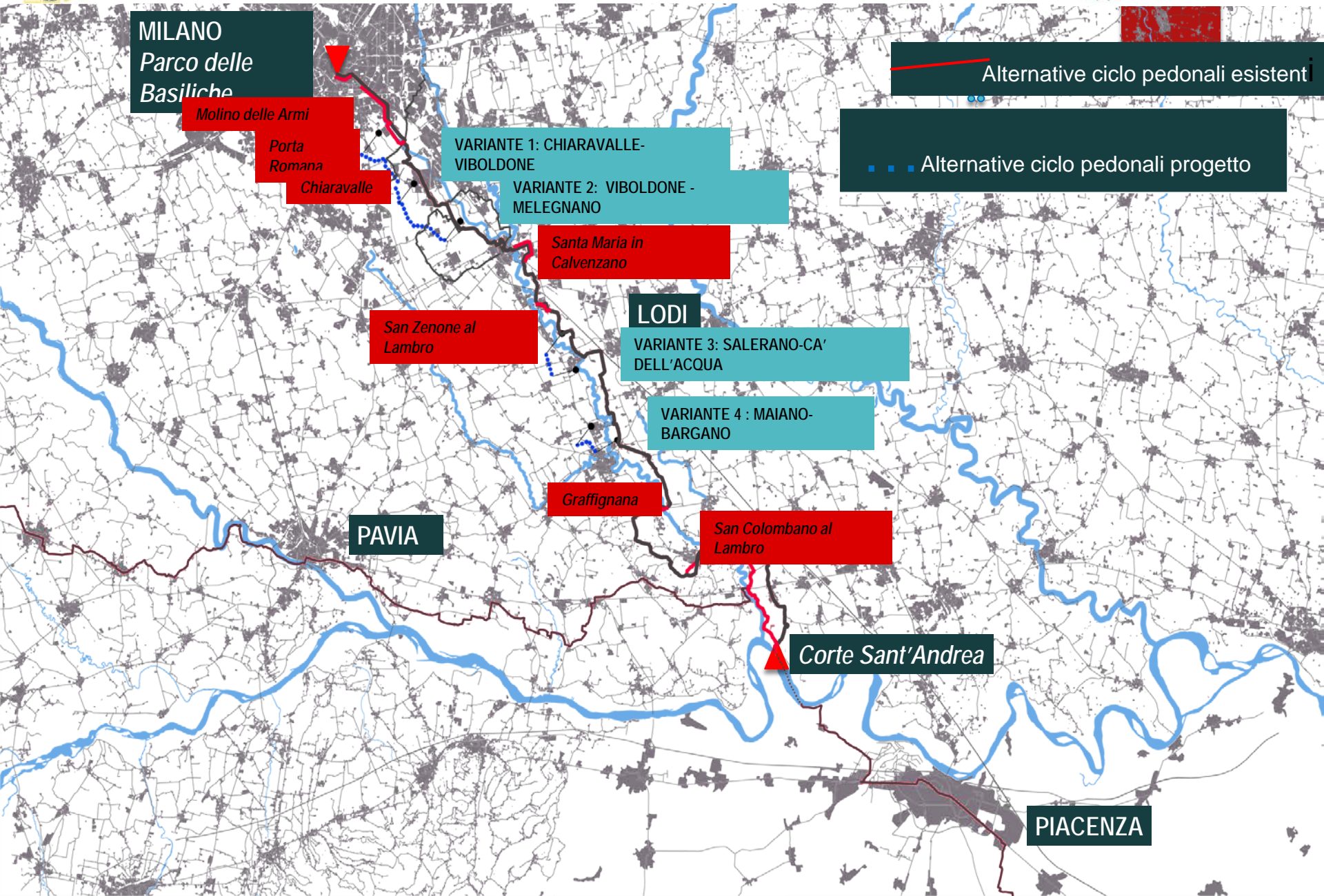
Historical and
Religious Pilgrim
Route



Il Tracciato del Cammino dei Monaci



Le alternative ciclo-pedonali di progetto



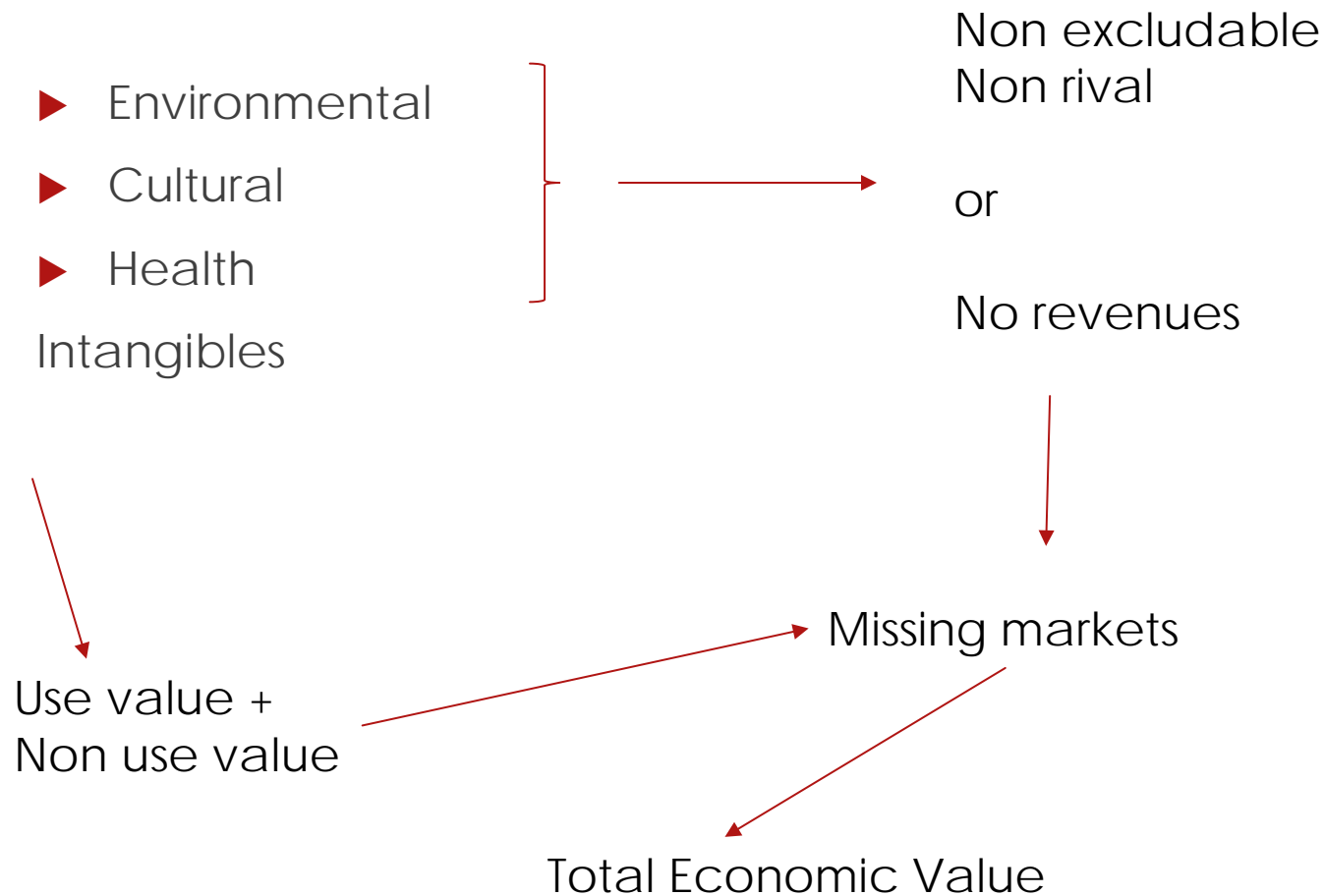
— Alternative ciclo pedonali esistenti

- - - Alternative ciclo pedonali progetto

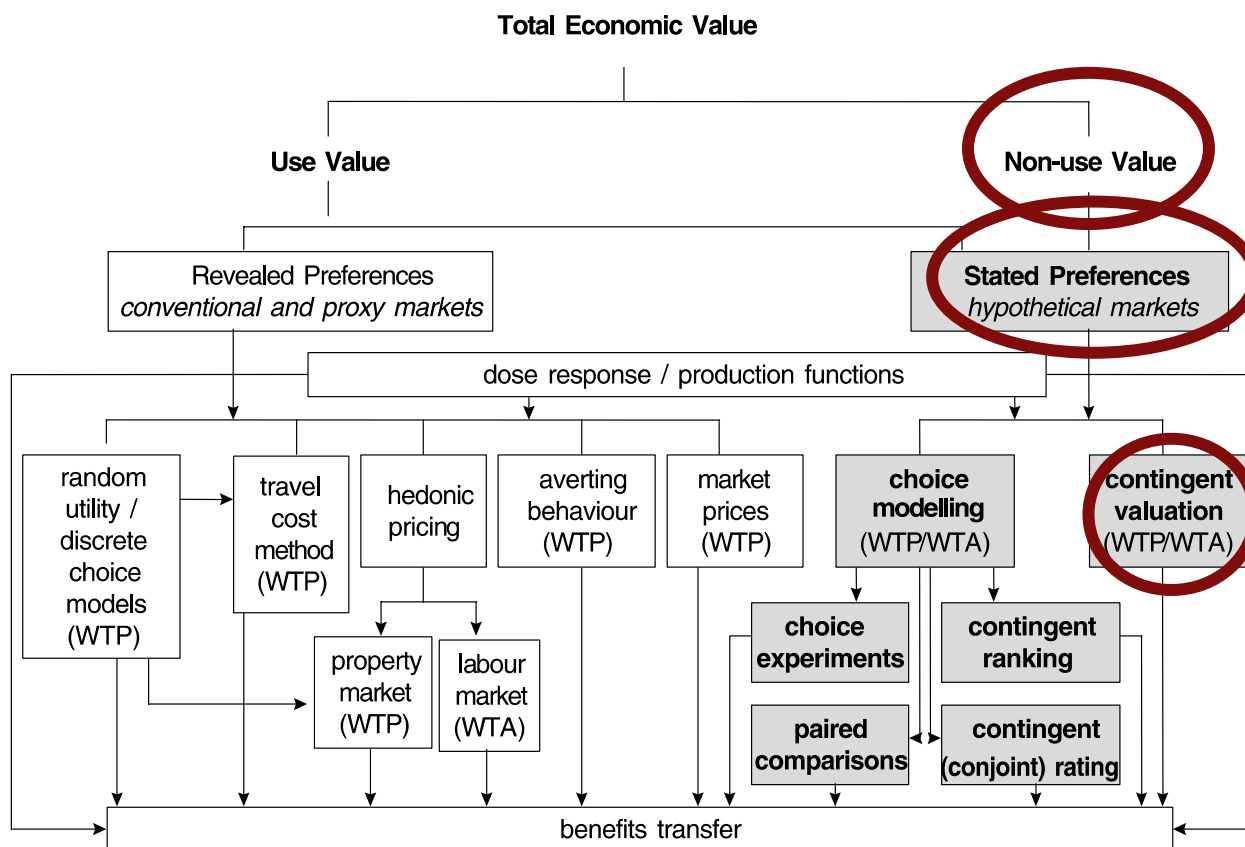
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Valuation Issue



Methodology: Total Economic Valuation



Direct
survey

CVM: a long story...

- ▶ Ciriacy-Wandrup: idea, 1947
- ▶ Mack & Mayers, 1958: first application, an entrance fee in a park
- ▶ Davis, 1963, Goose hunting
- ▶ Mitchell e Carson, 1989, who put together economics, markets and political sciences, psychology, sociology.
- ▶ Carson et al. 1992, on Exxon Valdez accident-breakthrough in 1989
- ▶ NOAA Panel (Arrow et al.), 1993, Guidelines and debate
- ▶ Hanemann (1984, 1994), McFadden, 1994, Debate
- ▶ Lopez-Feldman (1998) . Stata command
 - ▶ In particular for bike facilities (health, safety, reduced congestion, mobility, liveability, fiscal-tax, RE ...)
 - ▶ Krizek (2006) focuses on the NON -USE value

Bidding mechanism

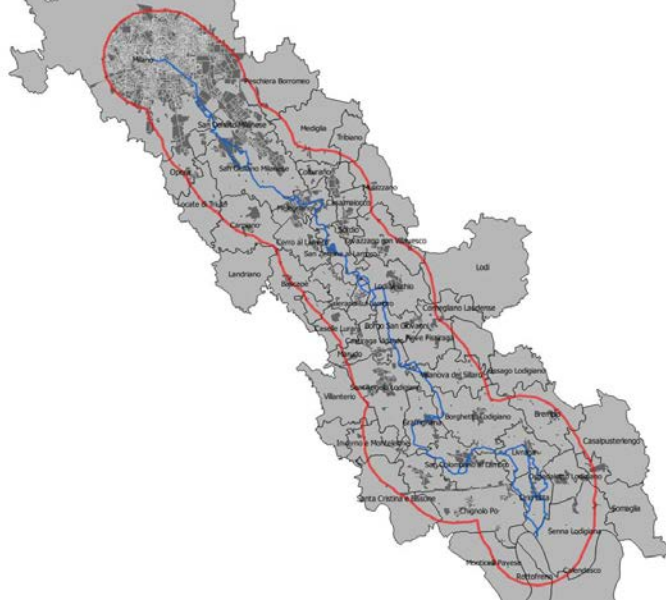
	Output	QUESTION	<i>Nr</i> <i>Question</i>	Main Problem	Estimation Method
Open-ended question	WTP	How much would you pay at maximum...?	1	Expertise	Linear regression OLS, GLS
Bidding game	A range for WTP	Would you pay...?	Until NO	Anchoring	
Payment card	A range for WTP	Choose the amount	1	Anchoring	
REFERENDUM					
Single-bounded	A range for WTP	Would you pay...?	1 (yes/no)	Poor info/ Anchoring	Logit, Probit
Double-bounded	A range for WTP	Would you pay...?	2	Hard to manage	RUMS

Close
ended

NOAA blue ribbon

Methodology: CVM

Target population and Sample frame



In-person
Intercept
Survey

Quota sample

21 collectors

May - June , 2015

Year	Buffer area	Spatial scope	Buffer population	Sample
Istat, 2011	3,75 km (15 minutes at 15 kmh speed by bike)	40 Municipalities	850.000 people; 415.000 families (86% of the total)	472 respondents over 15 y.o. (living in the buffer area) (medium sample dbDC + o.e. follow up) 74 pre-test (open ended,

Methodology: CVM

Questionnaire design

PURPOSE
ATTITUDINAL QUESTIONS
USE OF THE GOOD
THE SCENARIO Payment vehicle Value elicitation question Follow-up questions
SOCIO-ECONOMIC CHARACTERISTICS

- ▶ Improvement of cycle and pedestrian path
- ▶ Travel patterns and propensity for slow mobility
- ▶ Knowledge of the project and interest for it
- ▶ Voluntary Donation to a trust fund
- ▶ WTP, Close Ended – DC Double bounded
- ▶ Preference intensity for TEV components

NOAA Protocol

		TEST	TES	
			T	
SAMPLE	Probability sampling	✓	Declared sampling method	✓
PRE-TEST	Pretesting for interviewer	✓	Pretesting of questionnaire	✓
TEST	Personal interview	✓	Briefing to interviewers	✓
MEANING	Accurate description	✓	No-answer option available	✓
FORMAT	Referendum format	✓	Yes-no follow ups	✓
WTP	WTP instead of WTA	✓	Conservative design	✓
MISSING	Minimize nonresponses	✓	Declared non-response rate	✓

Methodology: CVM

Value elicitation format

Main question	1° answer	Follow up question	2° answer	EXITUS
Would your family pay X for the CdM?	Yes		Yes	$WTP > 2X$
			And for 2X?	
	No		No	$X < WTP < 2X$
			And for X/2?	
		No	$WTP < X/2$	

Price vector	20€	40€	60€	80€	100€
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20% for each bid

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Sample socio-demo characteristics

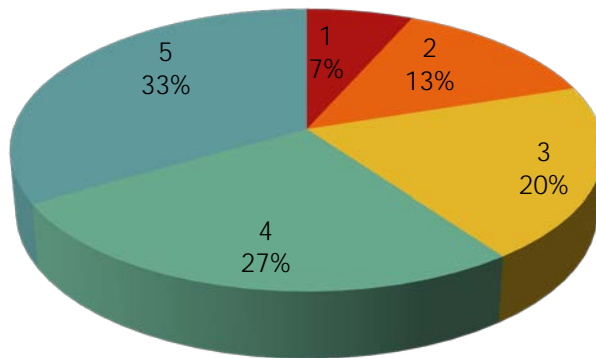
- ▶ Age: 42
- ▶ Household size: 3
- ▶ Household monthly income (out of 60%) : 1548, 73€
- ▶ 58% working
- ▶ 77% have studied at least 13 years
- ▶ 82% owns a bike:
- ▶ 58% bike-owners travel at least 2 times a week by bike
- ▶ 58% use it as a proper transport means; 52% also for leisure and sport
- ▶ 21% went on a pilgrimage

Knowledge and interest for CdM

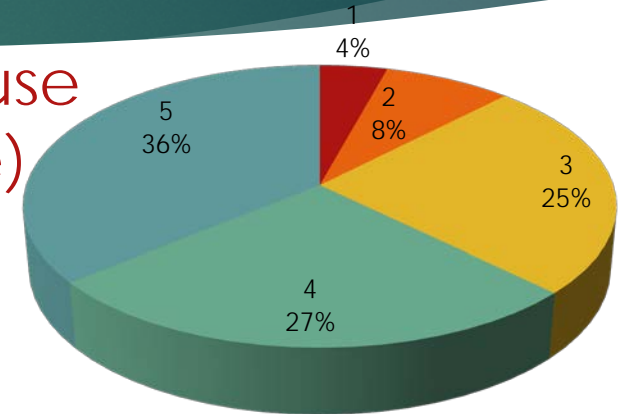
- ▶ Road conditions: for 77% roads are unsafe
- ▶ 56% of the respondents prefer bike to car for short distance travels; 25% also for longer distance travels
- ▶ 68% of the respondents prefer walking to car for short distance travels (less than 1 km); 16% also for longer distance travels (more than 5 kms)
- ▶ 22% knew the project, 83% are interested; only 7% owns a business in the neighbourhoods

Total Economic Value components

Use

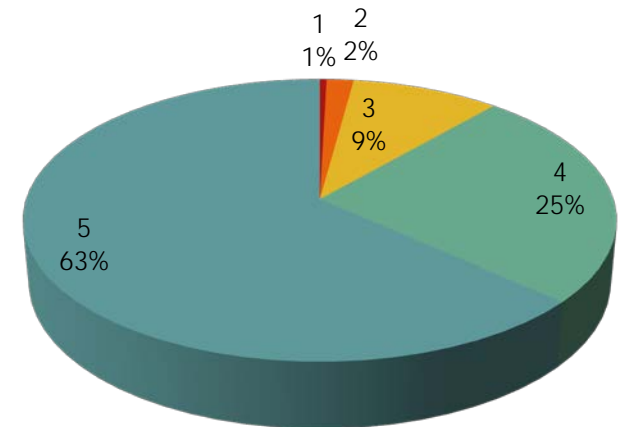
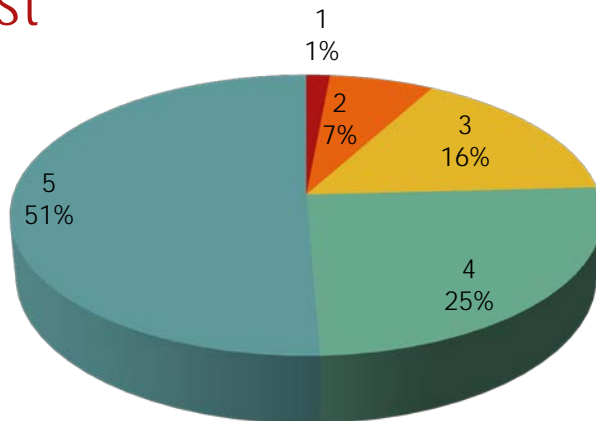


Potential use (existence)



Safeguard

Bequest



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Methodology: CVM

Econometric estimation of Dichotomous model

DC_Double Bounded

with covariates:

- existence value,
- safeguard value
- pilgrimage

Explanatory variables	Coeff. (1)	Coeff. (2)	Coeff. (3)
<i>Beta</i>			
Pilgrimage	16.54818***	17.01975***	17.24667***
Existence	11.77001***	13.44061***	12.79998***
Safeguard	17.89619***		18.13891***
Use	1.793178	0.2179079	
Bequest		10.21381***	
Cons.	-94.6359***	-57.77786***	-93.71779***
<i>Sigma</i>			
Cons.	55.05429***	55.63509***	55.05377***
Obs.	472	472	472
Prob.	0.0000	0.0000	0.0000
Log likelihood	-617.45704	-621.20099	-617.60827

	Coeff	Std.Err.
WTP	46.54316***	2.890323

RESULTS

According to the CVM,
the WTP for the buffer population (family units) is 46,54€

With 414.928 family units (Istat, 2011)
the estimated collective benefits are 19.310.749,1 €

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✓ **Conclusions**

CONCLUSIONS and FRQs

- ▶ Compared to the project costs – approximately **8.381.556,53€ (124,72 €ml)** the benefits are **19.310.749€ (287,36€ml)**, thus suggesting to the administrations to realize this project (BCR=2,30).
- ▶ Other financial resources can be collected among private investors for sponsorships and advertising.
- ▶ Other costs must be considered for expropriation.
- ▶ Impacts on Tourism can be also considered.
- ▶ “If CV practitioners adopt the referendum approach, we see no reason not to use an open-ended follow up to the starting bid, which provides far more information on WTP and information on plausibility of response than alternatives such as the double referendum method”. – Green et al. 1998

Thank you
for your
attention!

QUESTIONS AND
SUGGESTIONS ARE
WELCOME.

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OLS - open ended; means

$$Y_i = \beta_0 + \beta_1 X_i + u_i$$

	OLS			
	(1)	(2)	(3)	(4)
Knowledge	10.26225*	9.812021**	8.128532	9.855829
Pilgrimage	10.05842**	9.821145**	8.352502	6.396101
Existence	6.773595***		9.82038***	
Safeguard	7.653321***		6.701239	
Use		2.88632		3.19004
Bequest		7.132028***		10.57708**
Gender	-6.135506	-4.230777	-7.171839	-4.537414
SafetyRoads	12.90597***	15.64813***	10.82882	13.76113
Age	-0.984026	-0.8729219	-4.991319	-5.555302
Education	2.292495	2.686297	-8.703072**	-9.382326**
Income			7.915849***	8.663875**
Dummy municipality	Yes	Yes	Yes	Yes
Cons.	-42.3938***	-28.87161**	-31.93086	-25.40383
Obs.	471	471	285	285
Prob.	0.0000	0.0000	0.0000	0.0000
R-square_adj	0.1670	0.1537	0.1918	0.1776

Conclusions

WTP proves to be higher for:

1. Aware citizens
2. Concern for safer roads
3. Pilgrims
4. High scores in use, safeguard or bequest values